Our Objectives
S3IDF strengthens the support systems critical to enabling small and marginal farmers to sustainably improve their own livelihoods. More specifically we help collectives:

• Incorporate ecological and economic sustainability in the agro-ecological context of their region
• Identify, own and operate appropriate technology and infrastructure

Our Process
We build up the farmer collectives internal management capacity, and foster the external market connections necessary for them to grow and sustainably provide for their farmer and laborer members. S3IDF’s typical interventions include:

• Creating access to finance from local financial institutions by removing barriers of credit
• Enabling flow of know-how and technology
• Providing close direct support during early stages of business operations

Who We Work With

TECHNIQUES

Partial loan guarantees and other risk mitigation methods
Equipment identification, commercial assessment, & negotiation of buy-back agreements
Capacity building governance, financial literacy & management training
Arrange financing partnerships, analytics & storage to improve value add capture

BARRIERS

Limited/no access to sufficient opportunities & early stage investment capital
Lack of knowledge of & access to appropriate equipment/machinery options
Deficient business management capacity nor access to business incubation services
Lack of access to sufficient market analytics and ability to use dry and/or cold storage

Barriers Faced By FPCs & Mitigation Techniques
Our Intervention Stage
We work with small and marginal farmers and their related communities at the collectives’ early stages when the membership has reached some critical mass, but at a time when they are still searching for answers to help them move forward and make the collective more useful and meaningful for its members.

FPCs’ Life Cycle And Early Stage Support:

FPC Growth (capacity, membership, business revenue)

<table>
<thead>
<tr>
<th>Stage</th>
<th>Timeframe</th>
<th>FPC Supporting Entity</th>
<th>Financing Source</th>
<th>S3IDF Support Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Formation</td>
<td>Early Stage (18-36 months)</td>
<td>Promoting NGO</td>
<td>Promoting NGO &amp; S3IDF</td>
<td>N/A</td>
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<tr>
<td></td>
<td></td>
<td>Grants to promoting NGO &amp; FPC</td>
<td>FPC Equity &amp; S3IDF bridging technical &amp; financial services</td>
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<tr>
<td></td>
<td>Stability/Growth Stage</td>
<td>Professionally managed</td>
<td>Banks/NABKISAN (may leverage SFAC credit guarantee)</td>
<td>Monitoring, evaluation, mentorship &amp; advising</td>
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</tbody>
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